

HILSOFT NOTIFICATIONS
123 East Broad Street
Souderton, PA 18964-0120

DATE: 5/21/02**INVOICE NO.:** 43780**BILL TO:****WR GRACE & COMPANY, ET AL.****SUMMARY OF INVOICE**

<u>DATE</u>	<u>TOTAL HOURS</u>	<u>FEES - DESCRIPTION</u>	<u>RATE</u>	<u>TOTAL AMOUNT</u>
April '02	21.0	TH - Todd B. Hilsee - Consulting Fees	\$350.00	\$7,350.00
April '02	16.9	Barbara A. Coyle - Professional Fees	\$250.00	\$4,225.00
April '02	6.7	GI - Gina M. Intrepido - Professional Fees	\$225.00	\$1,507.50
April '02	10.9	AR - Ann B. Renaldi - Professional Fees	\$225.00	\$2,452.50
April '02	1.6	NF - Nicole A. Fritz - Direct Staff Services	\$125.00	\$200.00

TOTAL FEES: \$15,735.00

<u>DATE</u>	<u>TOTAL HOURS</u>	<u>EXPENSES - DESCRIPTION</u>	<u>RATE</u>	<u>TOTAL AMOUNT</u>
3/16/02	N/A	Long Distance Calls	\$15.96	\$15.96
3/19/02	N/A	Overnight Courier	\$11.06	\$11.06
April '02	N/A	38 Photocopies @ .04	\$1.52	\$1.52

TOTAL EXPENSES: \$28.54**INVOICE TOTAL: \$15,763.54**

DETAIL OF SERVICES PROVIDED

<u>Date</u>	<u>Hours</u>	<u>Resp.</u>	<u>Description</u>
3/13/02	4.9	th	Correspondence with counsel, re: EPA and Zonolite notice; revise ZAI notice; revise affidavit; finalize and execute affidavit.
03/19/02	4.1	th	Phone with Scott Baena, re: status pursuant to hearing; meet with staff on next steps and PD only notice program; outline elements that a PD only notice program could/should entail.
03/20/02	0.2	th	Phone call to M. Dies.
03/26/02	3.4	ar	Review Kinsella notices; study them for communications effectiveness issues; outline notice communications issues.
03/26/02	6.4	bc	Study Debtor's revised Notice plan to determine plan's accuracy, missing elements and possible improvements to attain higher effectiveness; determine the cost and savings that would be generated if Debtor's plan was implemented by Hilsoft Notifications; investigate business publication circulations into Canada; meet with staff to discuss overall findings and outline of summary points for client; phone with client to discuss the findings and prioritize the various recommendations.
03/26/02	3.9	gi	Determine delivery of Kinsella's vs. print plan against adults 35+ and breakdown the reach and coverage of the various targets contained within the 'exec/mgr/admin' target identified by Kinsella.
03/27/02	4.9	ar	Study and analyze Kinsella notices and prepare comments on the content/design attributes that would or would not contribute to effective communication to potential claimants; identify areas of improvement that would help the notices stand out, come to the attention of claimants, and be understood by them.
03/27/02	3.9	bc	Conduct point-by-point comparison of Debtor's revised notice plan to latest Hilsee affidavit to determine which recommendations were incorporated into the revised plan, and which ones are still missing; draft bullet points of media deficiencies and recommendations for improvement.

03/28/02	2.6	ar	Finalize review of Kinsella's notices and incorporate comments into general review document.
03/28/02	5.9	bc	Research circulations of Libby and Missoula area newspapers to confirm most effective buy to reach Libby residents; calculate cost of Debtor's Canadian newspaper schedule; investigate business publications in Canada to more effectively reach PD claimants there; provide direction to staff, re: Libby household figures (to calculate newspaper penetration) and media plan options to reduce cost while maintaining effective reach levels; edit media bullet points for client memorandum; review "notice design and content" comments; calculate total cost and savings to fund if media plan were to be implemented by Hilsoft Notifications.
03/28/02	2.8	gi	Investigate delivery and cost of different print plan options to determine effectiveness vs. efficiency of Kinsella U.S. print plan.
03/28/02	1.6	nf	Research population and household data in Libby; research circulation data for Missoula, Montana.
03/28/02	3.4	th	Study reply points from staff; study of notice plan deficiencies and edit and revise and add substantive observations and conclusions.
03/29/02	3.4	th	Draft response and summary of analyses for J. Sakalo; revisions and study of our notice content in proposed comparisons to Debtor's.
04/01/02	0.7	bc	Review summary of observations document to prepare for conference call with client.
04/01/02	0.2	th	Phone with J. Sakalo, re: response to Debtor's submission on notice to PD claimants.
04/05/02	2.7	th	Phone with J. Sakalo; review latest points of agreement and discuss remaining issues with J. Sakalo including foreign notice, headline of PD notice; revise headline and propose to PD Committee.
04/09/02	0.4	th	Review and respond to email from J. Sakalo, re: foreign notice/claims.

04/16/02	1.7	th	Call with J. Sakalo, re: TV notice for residential; study target and media audience data and determine whether efficiency may dictate TV but not reach objectives or shortfalls.
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Total	57.1		
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Hilsoft Notifications - Billing Statement - W. R. Grace

th: Todd B. Hilsee = 21.00
bc: Barbara A. Coyle =16.90
gi: Gina M. Intrepido=6.70
ar: Anne B. Renaldi =10.90
nf: Nicole A. Fritz =1.6
jk: JoAnn King =